

No.: 02-2024/TTr-DHĐCĐ

Hanoi, April 23<sup>rd</sup>, 2024**PROPOSAL***(On 2023 fund allocation and profit distribution plan)***To: GENERAL MEETING OF SHAREHOLDERS**

*Pursuant to the Law on Enterprises, the Law on Securities and documents amending, supplementing and guiding the implementation of current laws;*

*Pursuant to the current charter of Saigon - Hanoi Securities Joint Stock Company;*

*Pursuant to the Company's 2023 business results in the Financial Statements audited by AASC Auditing Firm Company Limited,*

The Board of Directors of SHS would like to propose General Meeting of Shareholders to consider and approve the 2023 fund allocation and profit distribution plan as follows:

No.	Items	Amount (VND)
1	<b>Profit after tax in 2023:</b> $(1)=(1.1)+(1.2)$ 1.1. Realized profit after tax: 1.2. Unrealized profit after tax:	<b>559,293,397,570</b> <b>661,797,174,730</b> <b>-102,503,777,160</b>
2	<b>Fund allocation in 2023:</b> $(2)=(2.1)+(2.2)$ 2.1. Bonus fund: 2.2. Welfare fund:	<b>20,000,000,000</b> <b>5,000,000,000</b> <b>15,000,000,000</b>
3	<b>Undistributed and realized profit remaining in 2023 after the fund allocation:</b> $(3)=(1.1)-(2)$	<b>641,797,174,730</b>
4	<b>Paying stock dividends, maximum:</b> <i>(Expected 5% of Charter Capital (VND 8,131,567,480,000), equivalent to 5% of the total outstanding shares (813,156,748 shares) on the record date of shareholders eligible to receive dividends).</i>	<b>406,578,380,000</b>

The General Meeting of Shareholders authorizes and assigns responsibilities to the Board of Directors as follows:

- 1.1. Organizing and implementing the profit distribution and deciding on the use of undistributed and realized profit after tax, paying stock dividends according to

the General Meeting of Shareholders' resolution, the Company's internal regulations, and legal regulations.

- 2.1. Being responsible for implementing, assigning tasks or authorizing to the CEO, divisions or individuals within SHS to carry out related work contents, including: drafting, signing, issuing documents, materials; and performing administrative, legal procedures and information disclosure to fulfill the above contents according to the General Meeting of Shareholders' resolution, the Company's Charter and internal regulations, and legal regulations.

Sincerely!

**O.B.H. THE BOARD OF DIRECTORS  
CHAIRMAN**

**(signed)**

**DO QUANG VINH**

Recipients:

- As above;
- Information disclosure;
- Archived by: Document department, the Board of Directors' Office.

The logo for SHS (Shanghai Shipping & Shipping) is prominently displayed in the center of the page. It features the letters 'SHS' in a bold, blue, sans-serif font, set against a white background. The logo is partially overlaid by a large, semi-transparent yellow circular graphic that has a subtle gradient and some internal shading, giving it a three-dimensional appearance. The overall design is clean and professional.