

PROPOSAL

(On approving Audited Financial Statements in 2023 and Business Plan in 2024)

To: GENERAL MEETING OF SHAREHOLDERS

Base:

- Law on Enterprises No. 59/2020/QH14 on 06/17/2020; Law No. 03/2022/QH15 on 01/11/2022;
- Law on Securities No. 54/2019/QH14 on 11/26/2019; and documents amending, supplementing and guiding the implementation of the laws;
- The current charter of Saigon - Hanoi Securities Joint Stock Company,

Based on the business results report in 2023 and the business plan in 2024 prepared by the CEO of Saigon - Hanoi Securities Corporation (SHS), the Board of Directors would like to propose General Meeting of Shareholders to approve the following contents:

1. To approve the Company's 2023 Audited Financial Statements audited by AASC Auditing Firm Company Limited as follows:

- Independent audit report: Unqualified opinion;
- Statement of financial position;
- Off-statement of financial position accounts;
- Statement of comprehensive income;
- Statement of cash flows;
- Notes to the financial statements, including detailed descriptions of transactions and balances with related parties.

Some key indicators in the Company's 2023 Audited Financial Statements as follows:

BUSINESS RESULTS IN 2023

Unit: VND billion

Items	2023 Plan	2023 Actual	2023 Plan/2023 Actual (%)
Total Revenue	1,942.2	1,464.8	75
Total Expenses	838.8	780.6	93
Total Income Before Tax	1,103.4	684.2	62

(Details in the 2023 business results section of the CEO's report and the independent audit report of SHS' 2023 Financial Statements)

2. To approve the Company's 2024 business plan as follows:

BUSINESS PLAN IN 2024

Unit: VND billion

Items	2023 Actual	2024 Plan	2024 Plan/2023 Actual (%)
Total Revenue	1,464.8	1,844.7	125.9
Total Expenses	780.6	809.4	103.7
Total Income Before Tax	684.2	1,035.3	151.3

(Details in the 2024 business plan section of the CEO's report).

Respectfully submitted to the General Meeting of Shareholders for approval.

Sincerely!

**O.B.H. THE BOARD OF DIRECTORS
CHAIRMAN**

(signed)

Recipients:

- As above;
- Information disclosure, Stock Exchanges, State Securities Commission;
- Archived by: Document department, the Board of Directors' Office.

VINH, DO QUANG (Mr.)