SAIGON – HANOI SECURITIES JOINT STOCK COMPANY

SOCIALIST REPUBLIC OF VIETNAM
Independence – Freedom – Happiness

No.: 03-2025/TTr-ĐHĐCĐ

Hanoi, April 04 2025

PROPOSAL

(Re: Approval the 2025 Business Operation Plan)

To: **GENERAL MEETING OF SHAREHOLDERS**

Pursuant to:

- *The Law on Enterprises No. 59/2020/QH14 dated June 17, 2020, along with its amendments, supplements, and implementing guidelines;*
- *The Law on Securities No. 54/2019/QH14 dated November 26, 2019, along with its amendments, supplements, and implementing guidelines;*
- *The current Charter of Saigon - Hanoi Securities Joint Stock Company.*

The Board of Directors would like to propose General Meeting of Shareholders to approve the 2025 Business Operation Plan with the following key contents:

Business Operation Plan for 2025

Option 1 - Successful public shares offering to existing Shareholders

Unit: VND billion

No.	Items	2024 Actual	2025 Plan	% 2025 Plan /2024 Actual
I.	Total Revenue	1,997.6	2,519.8	126.1%
II.	Total Expenses	758.3	919.2	121.2%
III.	Total Income Before Tax	1,239.3	1,600.6	129.2%

Business Operation Plan for 2025

Option 2 - Cancelling the public shares offering to existing Shareholders

Unit: VND billion

No.	Items	2024 Actual	2025 Plan	% 2025 Plan /2024 Actual
I.	Total Revenue	1,997.6	2,261.9	113.2%
II.	Total Expenses	758.3	892.8	117.7%
III.	Total Income Before Tax	1,239.3	1,369.1	110.5%

Note: The business operation plan under the two options above will be determined based on the shareholders' vote on the Proposal No. 14-2025/TTr-ĐHĐCĐ regarding cancelling the implementation of the plan to offer additional shares to the public for existing shareholders .

Details in the Report of Chief Executive Officer on the 2024 business result and 2025 business operation plan.

Respectfully submits to the General Meeting of Shareholders for review and approval.

Best regards,

FOR AND ON BEHALF OF
THE BOARD OF DIRECTORS
CHAIRMAN

ĐỖ QUANG VINH

Recipients:
- As above;
- For disclosure: Stock Exchanges, State Securities Commission;
- For filing: Archives, BOD's Office